

Imperial Training Services

January – March 2019

CE Program Schedule

Instructor: Cliff Davis

RALEIGH (January 8, 9, 10)				
Residence Inn-Crabtree, 2200 Summit Park Lane Raleigh, NC 27612 ☎ 919-455-2757				
<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Jan. 8	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Jan. 9	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Jan. 10	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25
ASHEVILLE (January 15, 16, 17)				
Holiday Inn, 1450 Tunnel Rd, Asheville, NC 28805 ☎ 828-298-5611				
<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Jan. 15	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Jan. 16	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Jan. 17	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25
GREENVILLE (January 22, 23, 24)				
Holiday Inn, 203 Greenville Blvd., SW, Greenville, NC 27834 ☎ 252-355-8300				
<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Jan. 22	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Jan. 23	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Jan. 24	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25
CONCORD (February 5, 6, 7)				
Hampton Inn - Concord/Kannapolis, 612 Dickens Place, NE Concord, NC 28025 ☎ 704-793-9700				
<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Feb. 5	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Feb. 6	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Feb. 7	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25
FAYETTEVILLE (February 12, 13, 14)				
Hampton Inn, 1700 Skibo Rd., Fayetteville, NC 28303 ☎ 910-487-4006				
<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Feb. 12	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Feb. 13	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Feb. 14	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25

HICKORY (February 19, 20, 21)

Quality Suites Convention Center, 1125 13th Ave Dr. SE, Hickory, NC 28602 ☎ 828-323-1211

<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Feb. 19	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Feb. 20	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Feb. 21	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25

ROCKY MOUNT (March 5, 6, 7)

Country Inn & Suites, 672 English Rd, Rocky Mount, NC 27804 ☎ 252-442-0500

<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Mar. 5	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Mar. 6	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Mar. 7	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25

CHARLOTTE (March 12, 13, 14)

Holiday Inn Express, 9420 E. Independence Blvd., Charlotte Matthews, NC 28105 ☎ 704-443-3100

<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Mar. 12	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Mar. 13	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Mar. 14	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25

GREENSBORO (March 26, 27, 28)

Quality Inn & Suites, 7067 Albert Pick Rd., Greensboro, NC 27409 ☎ 336-668-3638

<i>Time</i>	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
Tues., Mar. 26	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
Wed., Mar. 27	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
<i>Time</i>	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
Thurs., Mar. 28	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25

- ⇒ **Can't recall your National Producer Number (NPN)?** Go to www.NIPR.com
- ⇒ **Need to determine how many CE credits you need?** Go to www.sircon.com
- ⇒ **Questions about the courses?** Contact **Cliff Davis**, Imperial Training Services, at **(919) 417-2220**
- ⇒ **Questions about registration?** Contact **Melinda Barber**, GPAgency, at **(919) 834-7937**
 - ▶ You can register & pay online. The link is on the home page of www.GPAgency.com. You will be directed to PayPal for payment. If you don't have a PayPal account, click on the option to **Pay with Debit or Credit Card**.
 - ▶ Walk-ins are welcome, however there is a \$10 surcharge per each day of class and only cash or check can be accepted.



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