

# Imperial Training Services

February – April 2019

## CE Program Schedule

Instructor: Cliff Davis

<b>FAYETTEVILLE (February 12, 13, 14)</b>				
<b>Hampton Inn, 1700 Skibo Rd., Fayetteville, NC 28303 ☎ 910-487-4006</b>				
Time	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
<b>Wed., Feb. 13</b>	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
Time	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
<b>Thurs., Feb. 14</b>	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25
<b>HICKORY (February 19, 20, 21)</b>				
<b>Quality Suites Convention Center, 1125 13<sup>th</sup> Ave Dr. SE, Hickory, NC 28602 ☎ 828-323-1211</b>				
Time	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
<b>Tues., Feb. 19</b>	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
<b>Wed., Feb. 20</b>	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
Time	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
<b>Thurs., Feb. 21</b>	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25
<b>ROCKY MOUNT (March 5, 6, 7)</b>				
<b>Country Inn &amp; Suites, 672 English Rd, Rocky Mount, NC 27804 ☎ 252-442-0500</b>				
Time	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
<b>Tues., Mar. 5</b>	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
<b>Wed., Mar. 6</b>	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
Time	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
<b>Thurs., Mar. 7</b>	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25
<b>CHARLOTTE (March 12, 13, 14)</b>				
<b>Holiday Inn Express, 9420 E. Independence Blvd., Charlotte Matthews, NC 28105 ☎ 704-443-3100</b>				
Time	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
<b>Tues., Mar. 12</b>	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
<b>Wed., Mar. 13</b>	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
Time	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
<b>Thurs., Mar. 14</b>	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25
<b>GREENSBORO (March 26, 27, 28)</b>				
<b>Quality Inn &amp; Suites, 7067 Albert Pick Rd., Greensboro, NC 27409 ☎ 336-668-3638</b>				
Time	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
<b>Tues., Mar. 26</b>	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
<b>Wed., Mar. 27</b>	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
Time	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
<b>Thurs., Mar. 28</b>	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25

## ASHEVILLE (April 23, 24, 25)

**Holiday Inn Biltmore East, 1450 Tunnel Rd, Asheville, NC 28805 ☎ 828-298-5611**

	8:30 am – 12:15 pm		1:15 pm – 5:00 pm	
<b>Tues., Apr. 23</b>	Mandatory Ethics (4 hrs)	\$50	Long Term Care Partnership Update (4 hrs)	\$50
<b>Wed., Apr. 24</b>	Personal Needs Analysis (4 hrs)	\$50	Understanding Fixed Indexed Annuities (4 hrs)	\$50
	8:30 am – 3:00 pm		3:10 pm – 5:00 pm	
<b>Thurs., Apr. 25</b>	Business Basics (6 hrs)	\$75	Disability Income, The Forgotten Coverage (2 hrs)	\$25

⇒ These CE classes are approved for **state insurance** credit only. **They have not been approved by the NC Board of Funeral Service for CE credit.**

⇒ The **Long Term Care Partnership class** is the same one Cliff taught last year. If you took this class with Cliff, please confirm that you will not be repeating the same class within YOUR BIENNIUM. Check your certificates and/or transcript online to avoid duplication. Click here for easy access to your transcript (have your NPN handy): [www.sircon.com](http://www.sircon.com).

⇒ **Can't recall your National Producer Number (NPN)?** Go to [www.NIPR.com](http://www.NIPR.com)

⇒ **Need to determine how many CE credits you need?** Go to [www.sircon.com](http://www.sircon.com)

⇒ **Questions about the courses?** Contact **Cliff Davis**, Imperial Training Services, at **(919) 417-2220**

⇒ **Questions about registration?** Contact **Melinda Barber**, GPAgency, at **(919) 834-7937**

- ▶ You can register & pay online. The link is on the home page of [www.GPAgency.com](http://www.GPAgency.com). You will be directed to PayPal for payment. If you don't have a PayPal account, click on the option to **Pay with Debit or Credit Card**.
- ▶ Walk-ins are welcome, however there is a \$10 surcharge per each day of class and only cash or check can be accepted.

