

## Year-end dates

417NB

**Date:** October 27, 2022

There's still time to finish strong in 2022! Turn to North American's e-Business Solutions to help get your life insurance business processed faster. Save time during the application process with SimpleSubmit<sup>®</sup> and WriteAway<sup>®</sup> (for qualifying clients); and be sure to take advantage of electronic delivery, which can result in receiving a policy 4-5 days faster compared to traditionally mailed policies.\*

Please note the following end-of-year dates for 2022.

### **New Business processing:**

- **November 29:** Last day to place a case in force for November commission cutoff
- **December 29:** Last day to place a case in force for year-end commission cutoff

### **Policy Change processing:**

- **November 22:** All delivery requirements received in the Sioux Falls office by 12:30 p.m. CST will be processed for November commission cutoff
- **December 22:** All delivery requirements received in the Sioux Falls office by 5 p.m. CST will be processed for year-end commission cutoff

### **Administrative office closings:**

- November 24, 2022
- November 25, 2022
- December 23, 2022
- December 26, 2022
- January 2, 2023

\*Source: Internal data, North American New Business, October 21, 2021.

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