



Do You Have Clients Who Look Like This?

Do you have a difficult time identifying disability prospects? GPAgency is here to help make it easier to identify clients who would benefit from having an individual disability income protection plan. Take a look below at the occupations of clients we've recently written disability policies on and ask yourself if you know people with these professions. Could these people benefit from income protection in the event they get sick or hurt and can't work?

WHO SHOULD HAVE DI?

Anyone who relies on their income for:

- Mortgage
- Rent
- Care
- Food
- Utilities
- Entertainment
- Education
- Monthly Expenses

WHITE COLLAR OCCUPATIONS

- Architects
- Attorneys
- Chiropractors
- Commissioned Sales Reps
- CPAs
- Dentists
- Engineers
- Executives
- Pharmacists
- Physicians
- Physicians Assistants
- Scientists
- Teachers
- Veterinarians

BLUE COLLAR OCCUPATIONS

- Carpenters
- Electricians
- Firefighters
- Heavy Equipment Operators
- HVAC Techs
- Landscapers
- Mechanics
- Nurses
- Office Equipment Tech
- Plumbers
- Police Officers
- Roofing Contractors
- Tattoo Artist
- Truck Drivers
- Warehouse Workers
- ... *and many more!*

OTHER AUDIENCES TO CONSIDER

- Young earners needing to cover basic expenses
- Executives and high-salary earners who do not want to tap into their savings
- Business owners who do not want to put their company at risk



Contact **GPAgency at 800.283.8376** to learn more about the disability income solutions that fit your clients' unique needs.

For Insurance Professional Use Only. Not intended for use in solicitation of sales to the public. Not intended to recommend the use of any product or strategy for any particular client or class of clients. For use with non-registered products only.