

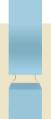
# What is Disability Income Insurance?



Disability Income Insurance (DI) serves as protection against an illness or injury that may result in loss of income for a period of time.

#### WHY IS IT A GOOD CHOICE?

According to a survey conducted by Life Happens, seven in 10 employed Americans said they would feel the financial pinch in a month or less without their income - and one in four indicated they would feel the pinch immediately.\* You may have clients who fall into these categories and would benefit from the paycheck protection that DI offers.



# **Start the Conversation**

We understand it can be difficult to know where to begin when assessing your clients' DI needs. We suggest starting with these thought-provoking questions:

# **Paycheck Insurance**

How long could you afford to pay your basic monthly living expenses if you were unable to work due to a sickness or injury?

### **Mortgage Insurance**

How long could you continue to pay your mortgage if you were unable to earn money?

#### **Retirement Protection**

Would you have to borrow money from your retirement savings if you were disabled for longer than six months?

#### **Protection of the Family Unit**

How would your family's lifestyle be impacted if you were unable to earn an income?

Contact **GPAgency at 800.283.8376** to learn more about Disability income insurance.

<sup>\*&</sup>quot;What Do You Know About Disability Insurance" survey, Life Happens, 2018