Prepared for:	
Prepared by:	
Data	
Date:	

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A positive answer to any of these questions may indicate a need to revise your estate plan. Please check the statements you agree with.

	LAST WILL AND TESTAMENT		
[]	I would like to make a specific bequest to an individual not currently included in my Will.		
[]	I would like to delete a specific bequest to an individual currently included in my Will.		
[]	An intended heir mentioned in my Will has died within the past year.		
[]	I would like to change the amount of one or more of the bequests I have made under my Will.		
CHANGE OF RESIDENCE			
[]	I have moved during the past year.		
[]	I have increased the amount of my mortgage during the past year.		
[]	I have moved from a common law state to a community property state during the past year.		
[]	I have moved from a community property state to a common law state during the past year.		
	WEALTH VARIATIONS		
[]	The value of my home has increased over the past year.		
[]	The value of my home has decreased over the past year.		
[]	The value of my overall estate has increased more than 10% during the past year.		
[]	Either I, or my spouse, have received an inheritance during the past year.		
[]	Either I, or my spouse, have received a legal settlement during the past year.		

		FAMILY STATUS
[]	A member of our family has married during the past year.
[]	A member of our family has separated or divorced since our last review.
[]	A member of our family has died since our last review.
[]	A child (grandchild) has been born into our family during the last year.
[]	A child (grandchild) has been adopted into our family during the past year.
		HEALTH
[]	My health has substantially deteriorated during the past year.
[]	The health of my spouse has substantially deteriorated during the past year.
[]	The health of one of my children has substantially deteriorated during the past year.
[]	The health of one of my parents (spouse's parents) has substantially deteriorated during the past year.
[]	A dependent has been seriously injured or handicapped since our last review.
		EMPLOYMENT AND BUSINESS INTERESTS
[]	My employment situation has significantly changed during the last year.
[]	I have established a new business during the past year.
[]	I have entered into a buy-sell agreement during the past year.
[]	The retirement program offered at my place of employment has been changed since our last review.

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	LIFE INSURANCE AND ANNUITIES		
[]	My group insurance benefits have been changed during the past year.	
[]	I would like to change the beneficiary designation on an existing life insurance policy.	
[]	I would like to transfer the ownership of a life insurance policy.	
[]	I feel I need additional insurance.	
[]	I would like to learn more about the new types of life insurance policies being offered and how they might fit into my plans.	
[]	I would like to change the beneficiary designation on an existing annuity.	
[]	I would like information about variable annuities.	
		RETIREMENT	
[]	I would like to start my own individualized private retirement program.	
[]	My IRA is funded with certificates of deposit. I would like information on alternative investments offered by life insurance companies.	
[]	My spouse and I are concerned about the reduction in Social Security benefits at the first death.	
		ASSET PROTECTION	
[]	I am uncertain about what benefits I can expect from Medicare.	
[]	I am concerned about the costs of long-term care if I should become ill during my retirement years.	
		CHARITABLE GIFTS	
[]	I would like to set up a gift-giving program to a charity.	
[]	I would like to name a charitable beneficiary in my Will.	

	FAMILY GIFTS		
[]	I would like to establish a gift-giving program for my adult children (grandchildren).		
	GIFTS FOR MINORS		
[]	I would like to make annual tax-free gifts to a minor child or grandchild.		
[]	I would like to establish a substantial fund for a child or grandchild who is a minor.		
	GUARDIAN, EXECUTOR AND TRUSTEE DESIGNATIONS		
[]	I would like to name (or change) a guardian to act on behalf of my children (grandchildren).		
[]	I would like to name (or change) a trustee.		
[]	I would like to name (or change) the executor of my last will and testament.		
	OTHER REASONS		
[]	I would like to review my planning for the following reasons:		